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# **MULTIMEDIA UNIVERSITY**

# FINAL EXAMINATION

**TRIMESTER 1, 2017/2018** 

## **BEC1034 – MICROECONOMICS**

(All Sections/Groups)

28 OCTOBER 2017 9.00 a.m. - 11.00 a.m. (2 Hours)

#### **INSTRUCTIONS TO STUDENTS**

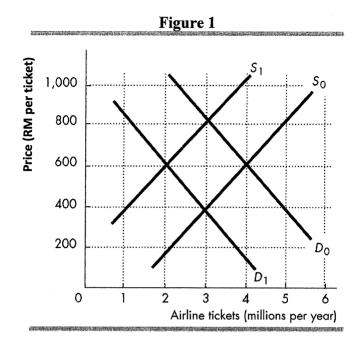
- This Question paper consists of **TEN** pages with **TWO** sections only.
   Section A Forty (40) Multiple Choice Questions
   Section B Three (3) Structured Questions
- 2. Attempt ALL questions in both Sections A and B. The distribution of the marks for each question is given.
- 3. Answer **Section A** in the MCQ answer sheet provided and **Section B** in the answer booklet provided.

### **SECTION A: MULTIPLE CHOICE QUESTIONS (40 MARKS)**

- 1. The fact that wants cannot be fully satisfied with available resources reflects the definition of
  - A) incentives.
  - B) scarcity.
  - C) efficiency.
  - D) for whom to produce.
- 2. If the marginal benefit from an additional computer exceeds the marginal cost of the additional computer, then to use resources allocatively efficiently,
  - A) more resources should be used to produce additional computers.
  - B) fewer resources should be used to produce additional computers.
  - C) if the marginal benefit exceeds the marginal cost by as much as possible, the efficient amount of resources is being used to produce computers.
  - D) None of the above is correct because marginal benefit and marginal cost have nothing to do with efficient resource allocation.
- 3. In general, the more resources that are devoted to technological research, the
  - A) greater is current consumption.
  - B) higher is the unemployment rate.
  - C) faster the PPF shifts outward.
  - D) more the PPF will bow outward.
- 4. Suppose that when Netflix produces 1 new drama series in a season it gives up the chance to produce 3 new reality shows. This means that
  - A) the opportunity cost of a new drama series is 1/3 of a new reality show.
  - B) the opportunity cost of a 1 new reality show is 1/3 of a new drama series.
  - C) Netflix has a comparative advantage in producing new drama series.
  - D) Netflix has a comparative advantage in producing new reality shows.
- 5. A factor market is a market in which
  - A) households buy goods and services.
  - B) households sell the services of the factors of production they control.
  - C) firms sell the services of the factors of production.
  - D) firms sell goods and services.
- 6. Markets are best defined as
  - A) arrangements where buyers and sellers get together to buy and sell.
  - B) specific geographic locations where people get together to buy and sell.
  - C) hypothetical constructs used to analyse how people form their tastes and preferences.
  - D) places where people can inspect goods and services carefully.

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- 7. **Figure 1** shows the market for airline tickets. If airline tickets are a normal good, then the recession in 2008 that caused people's incomes to decrease lead to a shift from
  - A) D<sub>0</sub> to D<sub>1</sub>.
  - B) D<sub>1</sub> to D<sub>0</sub>.
  - C) So to S1.
  - D) S<sub>1</sub> to S<sub>0</sub>.
- 8. A technological improvement lowers the cost of producing coffee. At the same time, consumers' preferences for coffee increase. The equilibrium price of coffee will
  - A) rise.
  - B) fall.
  - C) remain the same.
  - D) rise, fall, or stay the same, depending on the relative size of the shifts in the demand and supply curves.
- 9. Bicycles are made out of steel. If the price of steel increases, there is a shift in the supply curve of bicycles that leads to
  - A) a shift in the demand curve for bicycles.
  - B) a temporary surplus of bicycles.
  - C) a permanent surplus of bicycles.
  - D) an increase in the price of a bicycle.

10. If the price of a video download is below its equilibrium price, the quantity supplied is than the quantity demanded. If the price of a video download is above its equilibrium price, the quantity supplied is than the quantity demanded.  A) less; greater  B) greater; less  C) less; less  D) greater; greater
<ul> <li>11. The price elasticity of demand for movies is approximately 1 and 500,000 tickets are sold per day. If the average price of a movie ticket increases by 20 percent, the number of tickets sold each day decreases to</li> <li>A) 400,000</li> <li>B) 300,000</li> <li>C) 420,000</li> <li>D) 475,000</li> </ul>
<ul> <li>12. When the price of milk goes up as a result of a rightward shift of the demand curve for milk, the total revenue collected by milk producers will</li> <li>A) increase only if milk is inelastic in supply.</li> <li>B) decrease only if milk is elastic in supply.</li> <li>C) remain constant only if milk has a unitary price elasticity of supply.</li> <li>D) none of the above.</li> </ul>
<ul> <li>13. Din increased his spending on steak from 7 units to 11 units per week because of a 12 percent salary increase, so his</li> <li>A) income elasticity of demand for steak is 1.37.</li> <li>B) price elasticity of demand for steak is 1.37.</li> <li>C) income elasticity of demand for steak is 3.7.</li> <li>D) price elasticity of demand for steak is 3.7.</li> </ul>
<ul> <li>14. If the cross elasticity of demand between two goods is -0.56, then a fall in the price of one good leads to a shift in the of the other good.</li> <li>A) rightward; demand</li> <li>B) rightward; supply</li> <li>C) leftward; demand</li> <li>D) leftward; supply</li> </ul>
<ul> <li>15. The government wants to increase its tax revenue and plans to implement an additional sales tax. The government will raise more tax revenue if it taxes a good with an rather than a good with an</li> <li>A) inelastic demand; elastic demand</li> <li>B) elastic demand; inelastic demand</li> <li>C) elastic supply; inelastic supply</li> <li>D) None of the above answers is correct.</li> </ul>
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- 16. An example of a price ceiling would be the government setting the price of sugar
  - A) above the equilibrium market price.
  - B) at the equilibrium market price.
  - C) below the equilibrium market price.
  - D) none of the above.
- 17. If policy makers believe that the equilibrium wage rate is too low, policy makers can raise wages by legislating a minimum wage, that is, a wage
  - A) ceiling above the equilibrium wage.
  - B) ceiling below the equilibrium wage.
  - C) floor above the equilibrium wage.
  - D) floor below the equilibrium wage.
- 18. A person's consumption possibilities is defined by the budget line because
  - A) it marks the boundary between what is affordable and unaffordable.
  - B) it represents the individual's preference for different combinations of goods.
  - C) it marks the boundary between what can be produced and what is unattainable given the current state of technology and resources.
  - D) all consumers must consume on their budget line.
- 19. Shafiq buys only soda and pizza and is buying the amounts that maximise his utility. The marginal utility from a soda is 30 and the price of a soda is RM2. The marginal utility from a slice of pizza is also 30. The price of a slice of pizza must be
  - A) RM30.
  - B) RM2.
  - C) RM1.
  - D) some amount that cannot be calculated without more information.
- 20. Suppose Ali's consumption bundle is made up of 2 goods, apples and bottles of juice. If the price of an apple increases, then Ali's budget line would
  - A) not change.
  - B) shift towards the origin on the apples axis only.
  - C) shift towards the origin on both the apples and bottles of juice axes.
  - D) shift away from the origin on the bottles of juice axis only.
- 21. Explicit costs
  - A) require an outlay of money by the firm.
  - B) include all of the firm's opportunity costs.
  - C) include income that is forgone by the firm's owners.
  - D) Both B and C are correct.
- 22. Which of the following must always be true as the quantity of output increases?
  - A) Marginal cost must rise.
  - B) Average total cost must rise.
  - C) Average variable cost must rise.
  - D) Average fixed cost must fall.

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- 23. Economic profit is equal to
  - A) total revenue minus the explicit cost of producing goods and services.
  - B) total revenue minus the opportunity cost of producing goods and services.
  - C) total revenue minus the accounting cost of producing goods and services.
  - D) average revenue minus the average cost of producing the last unit of a good or service.
- 24. In a competitive market, the actions of any single buyer or seller will
  - A) have a negligible impact on the market price.
  - B) have little effect on overall production but will ultimately change final product price.
  - C) cause a noticeable change in overall production and a change in final product price.
  - D) adversely affect the profitability of more than one firm in the market.
- 25. If a firm in a perfectly competitive market triples the number of units of output sold, then total revenue will
  - A) more than triple.
  - B) less than triple.
  - C) exactly triple.
  - D) Any of the above may be true depending on the firm's labour productivity.
- 26. When firms are neither entering nor exiting a perfectly competitive market,
  - A) total revenue must equal total variable cost for each firm.
  - B) economic profits must be zero.
  - C) price must equal average variable cost for each firm.
  - D) Both A and C are correct.
- 27. Which of the following statements is correct?
  - A) A competitive firm is a price maker and a monopoly is a price taker.
  - B) A competitive firm is a price taker and a monopoly is a price maker.
  - C) Both competitive firms and monopolies are price takers.
  - D) Both competitive firms and monopolies are price makers.
- 28. An industry is a natural monopoly when
  - I. the government assists the firm in maintaining the monopoly.
  - II. a single firm owns a key resource.
  - III. a single firm can supply a good or service to an entire market at a smaller cost than could two or more firms.
  - A) II only.
  - B) III only.
  - C) I and II.
  - D) II and III.

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- 29. A profit-maximising monopolist will produce the level of output at which
  - A) average revenue is equal to average total cost.
  - B) average revenue is equal to marginal cost.
  - C) marginal revenue is equal to marginal cost.
  - D) total revenue is equal to opportunity cost.
- 30. The problem with monopolies is their ability
  - I. to do away with barriers to entry.
  - II. to price their product at a level that exceeds marginal cost.
  - III. to restrict output below the socially efficient level of production.
  - A) I and II.
  - B) II and III.
  - C) III only.
  - D) I, II, and III.
- 31. One characteristic of an oligopoly market structure is:
  - A) firms in the industry are typically characterised by very diverse product lines.
  - B) firms in the industry have some degree of market power.
  - C) products typically sell at a price that reflects their marginal cost of production.
  - D) the actions of one seller have no impact on the profitability of other sellers.
- 32. A form of industry structure characterised by a few firms each large enough to influence market price is
  - A) perfect competition.
  - B) monopolistic competition.
  - C) oligopoly.
  - D) monopoly.
- 33. \_\_\_\_\_\_ occurs when a large, powerful firm drives smaller firms out of the market by temporarily selling at an artificially low price.
  - A) A dominant strategy
  - B) A prisoners' dilemma
  - C) Tying
  - D) Predatory pricing
- 34. In a monopolistically competitive industry, firms set price
  - A) equal to marginal cost since each firm is a price taker.
  - B) below marginal cost since each firm is a price taker.
  - C) above marginal cost since each firm is a price maker.
  - D) always a fraction of marginal cost since each firm is a price maker.

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- 35. A profit-maximising firm in a monopolistically competitive market is characterised by which of the following?
  - A) Average revenue exceeds marginal revenue.
  - B) Marginal revenue exceeds average revenue.
  - C) Average revenue is equal to marginal revenue.
  - D) Revenue is always maximised along with profit.
- 36. In which of the following market structures can firms earn economic profits in the long run?
  - A) Perfect competition.
  - B) Monopolistic competition.
  - C) Monopoly.
  - D) Both B and C.
- 37. Because a firm's demand for a factor of production is derived from its decision to supply a good in the market, it is called a
  - A) differentiated demand.
  - B) secondary demand.
  - C) derived demand.
  - D) hybrid demand-supply.
- 38. If the price of airline tickets falls, what will happen to the demand curve for flight attendants?
  - A) It will shift to the right.
  - B) It will shift to the left.
  - C) The direction of the shift is ambiguous.
  - D) It will remain unchanged.
- 39. Labour-saving technology causes which of the following?
  - I. The marginal productivity of labour increases.
  - II. The marginal productivity of labour decreases.
  - III. Labour demand shifts to the right.
  - IV. Labour demand shifts to the left.
  - A) I only.
  - B) II only.
  - C) I and III.
  - D) II and IV.
- 40. The value of the marginal product of labour is equal to the change in
  - A) marginal cost caused by the addition of the last worker.
  - B) total cost caused by the addition of the last worker.
  - C) total revenue caused by the addition of the last worker.
  - D) total profit caused by the addition of the last worker.

#### **SECTION B: STRUCTURED QUESTIONS (60 MARKS)**

#### **Question One (20 marks)**

- (a) For each of the following statements, answer 'true' or 'false' and then state a reason for your answer:
  - (i) An increase in the price of banana will cause the demand curve for banana to shift to the left. (2 marks)
  - (ii) A decrease in the price of flour will cause the supply of cake to decrease (assume that flour is the ingredient to make a cake). (2 marks)
  - (iii) If the income of consumer increases, the demand curve for good A shifts to the left (assume that good A is a normal good). (2 marks)
- (b) Draw the production possibility frontier (PPF). Explain the concept of scarcity, opportunity cost and efficiency using the PPF you have drawn. (6 marks)
- (c) **SCENARIO 1**: Consider the budget allocation decision of a family of four on vacation in a beach resort. The family has RM300 budgeted for entertainment for the weekend and two options: Renting bicycles for RM10 an hour per bicycle or playing miniature golf for RM4 a game per person. Consider each question separately, and place golfing on the vertical axis and bicycling on the horizontal axis. Assume that all four family members must do everything together.
  - (i) Refer to **SCENARIO 1**. Graph the budget constraint. (4 marks)
  - (ii) Refer to **SCENARIO** 1. Graph the effect of a 100% increase in the price of miniature golf. (4 marks)

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### Question Two (20 marks)

Table 2 summarises the conditions for each monopolist.

Table 2

Monopolist	P	MR	TR	Q	TC	MC	ATC	AVC
A	11	8		20	200	5		9
В	3	1		100		1.5	2.5	2
С	4	2	200			2	7	5
D	8	5		10	70	5		6

Note: P = Price, MR=Marginal Revenue, TR=Total Revenue, Q = Quantity, TC= Total Cost, MC=Marginal Cost, ATC=Average Total Cost, AVC=Average Variable Cost.

- (a) Calculate the missing numbers for each monopolist. Recreate Table 2 in your answer booklet. (8 marks)
- (b) Based on **Table 2** above, for each monopolist (A, B, C, and D), determine if they should
  - continue producing at the same level of output;
  - increase output;
  - decrease output; or
  - shut down.

Recreate the following table in your answer booklet. Explain the decision for each monopolist.

Monopolist	Decision	Why?	
A			
В			
С			1
D			

(12 marks)

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### **Question Three (20 marks)**

- (a) Daniel has quit his job as a computer programmer, where he was earning a salary of RM50,000 per year. Now, he opens his own computer software business store in a building that he owns and was previously rented out for RM24,000 per year. In his first year of business he has to incur the following expenses: mortgage RM18,000; salary paid to himself RM40,000; rent RM0; other expenses RM25,000.
  - Compute the accounting cost and the economic cost associated with Daniel's computer software business. (8 marks)
- (b) Explain with an example why the demand for resources is called a derived demand. On what two factors do the strength of the demand for resources depend and how are these two factors related? (12 marks)

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